

A vibrant space-themed background featuring a large view of Earth in the upper left, a bright comet streaking across the center, and several planets including Jupiter in the lower right, Mars in the middle, and the Moon in the center. A satellite is visible in orbit around Earth. The background is filled with stars and a colorful nebula.

Small Business Thursday  
USA

# Doing Business with the Johnson Space Center

***Chuck Williams***  
***Senior Small Business Specialist***  
***Johnson Space Center***

May 27, 2010



# Johnson Space Center (JSC)

Johnson Space Center's has approximately 15,000 civil servants and contractors (3,000 Civil Servant and 12,000 Contractors).

The center consists of a complex of 100 buildings constructed on 1,620 acres.

Of the 3,000 Civil Servant employees, approximately 110 are astronauts.

Principal training site for both space shuttle crews and International Space Station Expedition crews.



# Johnson Space Center (JSC)



3

Office of Small Business Programs

# Mission Directorates

## NASA's *Mission Directorates* supported by JSC

### **Exploration Systems Mission Directorate**

- Altair (Lunar Lander) Spacecraft Project Management
- Lunar Surface Systems Project Management

### **Space Operations Mission Directorate**

- Space Shuttle--Program Management/Operations and Orbiter Vehicle
- International Space Station—Program Management/Operations



# TOPIC NAICS CODES FOR JSC

**236220 - Construction Services**

**541330 - Engineering Design and Support Services**

**541380 - Testing of Flight Hardware**

**541511 - Robotics and Graphics Simulation Services**

**541512 - Support Research and Technology Development**

**541513 - Financial Management Support**

**541611 - Consulting Services**

**541620 - Environmental Services**

**541690 - Consultation Support for Shuttle Program**

**561110 - Constellation Program Cost Estimation Support**

**541710 - Program Planning & Control**

**561730 - Grounds Maintenance**



# How To Do Business With NASA

## NINE STEP PROGRAM

1. Identify Your Product or Service
2. Register Your Business
3. Identify Your Target Market within NASA
4. Identify Current NASA Procurement Opportunities
5. Familiarize Yourself with NASA Contracting Procedures
6. Investigate Federal Supply Schedule (FSS) Contracts
7. Seek Additional Assistance as Needed
8. Investigate NASA Small-Business Programs
9. Market Your Firm Well!!!



# How To Do Business With NASA

## Help Us Help You

- Respond to Sources Sought Synopsis (SSS) and Request for Information (RFI)
- Be thorough in your responses
- Joint Venture – Work together
- Visit the JSC Small Business Office for one-on-one counseling
- **DON'T BE A PEST!!!!**



# How To Do Business With NASA

**NAIS**

Business  
Opportunities

Reference  
Library

Procurement  
Sites

Email  
Notification

Feedback

**IAE**

[Create User Profile](#) [Update User Profile](#) [Delete User Profile](#) [Create Subscription](#) [Delete Subscription](#) [Subscription Report](#) [Feedback](#)

[FAQ](#) [Help](#)



## NAIS Email Notification System

<http://prod.nais.nasa.gov/cgi-bin/nens/index.cgi>





# How To Do Business With NASA

**NAIS**

Business  
Opportunities

Reference  
Library

Procurement  
Sites

Email  
Notification

Feedback

**IAE**

[Search All NASA's On-Line Synopses](#) [Search Using Your Most Recent Preferences](#) [Feedback](#)

## Links to NASA's Business Opportunities and Justifications & Approvals (J&As) (Procurement Actions)

### Pre-Award

Sorted By Posted Date:



### Post Award

Sorted By Posted Date:



Sorted By Class Code:



[http://prod.nais.nasa.gov/cgi-bin/nais/link\\_syp.cgi](http://prod.nais.nasa.gov/cgi-bin/nais/link_syp.cgi)



# JSC Initiatives

JSC Prime Contractors Roundtable—monthly meeting of JSC and prime contractors, to discuss common issues, identify concerns and best practices.

Monthly Joint Counseling Sessions—JSC and prime contractors schedule small businesses to meet, present their capabilities.

JSC Small Business Roundtable – Meet to discuss small business issues and concerns that are specific to JSC.



# IMPORTANT NASA WEB SITES

**Main Website** - [www.nasa.gov](http://www.nasa.gov)

**Office of Small Business Programs** - <http://www.osbp.nasa.gov/>

**JSC Procurement Website** - <http://procurement.jsc.nasa.gov/>

**JSC NAIS Website** - <http://prod.nais.nasa.gov/cgi-bin/nens/index.cgi>

**Small Business Administration** - <http://www.sba.gov/>

**Central Contractor Registry** - <http://www.ccr.gov/>

**JSC Acquisition Forecast** - <http://procurement.jsc.nasa.gov/jscaf.pdf>

# Contact Us

## Small Business Specialists:

Charles Williams (281) 483-5933

Cheryl Harrison (281) 483-3734

- JSC Industry Assistance Office (Maudry Atkins)  
281-483-4512  
[JSC-Industry-Assistance@mail.nasa.gov](mailto:JSC-Industry-Assistance@mail.nasa.gov)

SBA PCR Valerie Coleman

281-483-1549

